

GINGER MATNEY RESUME

Career Objective: Provide ethical and honest real estate advice to clients, referrals, and the public through the practice of Real Estate in the Metro Denver area. Facilitate healthy landlord-tenant relationships through personal rental property as well as mediation services to landlords.



PROFESSIONAL ACCOMPLISHMENTS & HONORS

- **2016 Total Gross Sales \$12,478,959.00** (past years available upon request)
- 5280 Magazine **Top 7% Of Agents** in Overall Satisfaction for Metro Denver, 2010, 2011, 2012, 2013, 2014, 2015, 2016 (award established in 2010)
- 100 Hour Club for Volunteer Mediations, 2011
- Passage of California 1st Year Law School Bar Exam, 2010
- Deans List, Concord Law School 1st year, 2010
- Achieved top 5% Sales Broker Award from over 1000 Brokers - Home Real Estate, 2009
- “2008 Small Claims Mediator of the Year,” awarded by Jefferson County, Colorado. Selected from a pool of several hundred volunteers
- Accomplished highest level of licensure possible for real estate agent in Colorado, Managing Broker, 2008
- Named one of top 25 realtors in umbrella firm employing 1500 brokers, 2007

EDUCATION

CONCORD LAW SCHOOL, Los Angeles California
Law School Juris Doctorate degree 2009-2014

Continuing Education Credits in Real Estate (210+ hours) 2004 – Present

Real Estate Managing Broker Certification (24 hours), 2008

COMMERCIAL BROKER ASSOCIATION
Mediation Training (40 hours), 2007

Designated Graduate Of Realtor® Institution (90+ hours) 2007

METROPOLITAN STATE COLLEGE OF DENVER, Denver, Colorado
Bachelor of Science in Finance, 2003

RED ROCKS COMMUNITY COLLEGE, Denver, Colorado
Associate of Business Degree, 2001 *Certificate of E-Business*, 2001

VOLUNTEER ACTIVITIES

- Served on Board of Directors for Colorado Mediators and Mediator Associations (CCMO). 2009 – Present
- Donated 120+ hours to mediating in just over one year with Jefferson County Mediation Services in small claims court and other county cases, resolving tenant/landlord, business/business, and employer/employee arguments in addition to family custody issues, parenting time, neighborhood HOA and barking dog disputes. 2007 – Present
- Created and implemented marketing plan to recruit school-related mediation cases for Jefferson County Mediation Services. 2008
- Hosted housing seminars at low-income apartment complexes to assist residents in understanding the complex home buying process and empowered them to make decisions in order to purchase a home. Volunteered 60+ hours to program to date. 2007 – 2011
- Created housing/life skills educational seminar for teenagers in Jefferson County Social Services, in conjunction with Colorado Housing Authority. Volunteered 40+ hours to program to date. 2007 – Present
- Actively participate in Jefferson County REALTOR Watch Program, including police ride-along, to aid law enforcement in real-estate-related crime. 2008 – Present

EMPLOYMENT HISTORY

- 2008-2012 ***Mediator, Mediation Services***
Mediate real estate related cases including earnest money disputes, property condition or contractor compliance issues, and tenant/landlord conflict
- 2003-2012 ***Ginger Matney Real Estate Enterprises, Inc., Home Real Estate***
Specialize as an investment Realtor helping educate new investors about current market trends and investment decisions. Assist the buyers or sellers with all aspects of the real estate transaction. Created comprehensive marketing system, enabling management and growth of an extensive database of clients. Please see www.gingermatney.com for evidence of creativity, marketing and communication skills, and professionalism.
- 2005-2007 ***Colorado Landlords.com & Rentals In CO.com***
Created and implemented network to assist buyers with the acquisition of residential rentals and to serve as a resource for landlords during the time they own and rent out property. Site retired in 2008.
- 2002-2003 ***Transaction Coordinator, Coldwell Banker***
Started as a receptionist answering incoming calls. Promoted after 3 months to transaction coordinator and assisted Realtors and processed closed files.
- 2000-2003 ***Owner/Operator, The Mule Store***
While still in college, created unique online store offering mule- and donkey-themed gifts to a large, but largely untapped niche market. Created the business including building customer database, developing a company website and implementing and all marketing. Sold business at age of 23 for profit.
- 1999-1999 ***Wrangler, Redfeather Guides and Outfitters*** Managed more than 50 horses and packed in camp. Hauled out elk.